

Kristel Coldwell, SRES®

REALTOR® at Coldwell Banker Preferred Real Estate

kristel@coldwellbanker.ca

Summary

AS YOUR REALTOR®

When I get to know you & your family, I can best serve your needs. What are your must have's? What are your dreams? I will work with you to find a home that has all the attributes that are important to you. I promise to provide excellent customer service during the entire buying/selling process & even beyond.

FOR BUYERS:

**I will organize, schedule your home search process & share the benefits/drawbacks of each home.

**Provide you with ongoing updates on available homes.

- Help you to compare homes, make a decision that is right for you.
- Advise you on the terms, issues of the offer & fill out the purchase order contract.
- Present your offer, negotiate on your behalf.
- Coordinate, supervise the preparation of all closing documents & guide you through the closing process. I will answer any questions you may have.
- Help you resolve any closing issues.
- Coordinate move-in and assist with any post closing issues .

FOR SELLERS:

**Help you obtain the highest possible price for your house in the time frame that works best for you.

**Advise you on competitive pricing, assist you with staging.

- Implement a proven marketing plan, showcase it to as many channels & key target groups as possible.
- Coordinate the home showing process.
- Present all offers in person, advise you on the terms & contingencies.
- Negotiate offers on your behalf.
- Schedule, coordinate completion of contingencies & inspections.
- Monitor the buyers' loan process.
- Coordinate, supervise the preparation of all the closing documents & guide you through the closing process.

One of the things I enjoy hearing from my buyers & sellers is that (I am) "honest & reliable". If I don't know something I will find that answer for you as I have a fabulous experienced team of experts in which to call upon for support.

I look forward to helping you make a positive move, taking care of all your real estate needs.

Experience

REALTOR® at Coldwell Banker Preferred Real Estate

2013 - Present (3 years)

- Possess knowledge & experience of purchase process.
- I am responsive, answer all questions promptly. I am available when needed.
- I have knowledge & experience of real estate market.
- Excellent communicator, I love talking to people and helping them.
- I embrace the technology that is a big part of communication today.
- I am part of an experienced team of REALTORS®
- Current Registered with Brookfield Relocation Services
- Senior Real Estate Specialist, SRES®
- I maintain current education/trends/technology in real estate, attending seminars throughout Canada & USA as often as possible to best serve my clients.

I look forward to putting my knowledge, experience & technology to work for you & your family.

Member at Large at WHRFC

2013 - Present (3 years)

Real Estate Professional at Living Real Estate of Winnipeg

October 2013 - August 2015 (1 year 11 months)

Registered Nurse at Winnipeg Regional Health Authority

October 2009 - March 2011 (1 year 6 months)

Immunization Nurse

Registered Nurse at St. Boniface General Hospital

June 1988 - June 2009 (21 years 1 month)

Skills & Expertise

Buyers

Referrals

Home Staging

Listings

New Homes

Sellers

Property

Sales

Real Estate
Nursing Education
Residential Homes
First Time Home Buyers
Healthcare
Critical Care
Condos
Patient Education
Nursing
Real Estate Knowledge
Customer Service
Luxury
Health Education
Customer Satisfaction
Relocation
Acute Care
Patient Safety
Negotiation
Single Family Homes
Buyer Representation
Communication
communication technology
Real Estate Transactions
Military Relocations
Investment Properties
Marketing
Townhomes
Strategic Planning
Seniors
Marketing Strategy
Contract Negotiation
Real Property
Team Building
Leadership
New Home Sales

Volunteer Experience

Member Services Committee Member at Winnipeg REALTORS®

January 2014 - Present

Alloys Chair at Niakwa Country Club

2014 - Present

Alloys: a women's golf group.

Previously Secretary 2012-2014

Board Member at Women's Health Research Foundation of Canada
2012 - Present

www.whrfinc.com

Member Services Committee at Niakwa Country Club
March 2015 - Present

Education

Center for REALTOR® Development (NAR)

Certificate, Seniors Real Estate Specialist SRES® Canada, 2016 - 2016

MREA Licensing Program

2012 - 2013

University of Manitoba

1994

St. Boniface General Hospital Diploma Program

1988

Gimli Composite High School

1986

Interests

I am a member of the beautiful Niakwa Country Club where I love to golf & socialize. Yoga is another valuable past time for me where I am able to keep my mind, body & spirit balanced. My goal in life is to be the best me I can be so my relationships will be the best they can be.

Organizations

Manitoba Real Estate Association (MREA)

member

2013 to Present

Canadian Real Estate Association (CREA)

member

2013 to Present

Winnipeg Real Estate Association (WRA)

member

2013 to Present

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4 person has recommended Kristel

"Kristel is a highly knowledgeable, and hard working agent who will put her clients interest foremost, and is always striving to find the right home for her clients."

— **Ron Lindsay**, *Realtor®*, *Coldwell Banker Preferred Real Estate*, worked directly with Kristel at Coldwell Banker Preferred Real Estate

"Kristel is a very kind and compassionate individual that will take great care of her clients. She also possesses the knowledge and skill set required to be a strong negotiator."

— **Diane Macpherson**, *AMP*, was with another company when working with Kristel at Coldwell Banker Preferred Real Estate

"I have known Kristel for over 9 years working together on a variety of school and sport committees. Kristel is very hardworking, honest and conscientious. She will do everything in her power to ensure she does the job right and on time. I confidently recommend Kristel as your real estate agent knowing that she will take great care of her clients and work hard for them to get the most for their home and the best deal on their new home."

— **Dianne Gray-Wysocki**, was with another company when working with Kristel at Coldwell Banker Preferred Real Estate

"Kristel has served with me on the WHRFC board of directors for the past year, and we have both served on the WHRFC's golf fundraiser committee. Kristel is ethical, hard-working, clever, inclusive and kind - I know she will have great success in real estate because she values relationships, consistently exhibits excellent judgment and exudes wonderful, positive energy in an understated, approachable way. I have recommended Kristel to my own Mother who is seeking to transition from the family home to age 50+ apartment living, and I would heartily recommend her to anyone seeking to buy or sell a home, vacation property or condo. She is genuine and exceptionally capable in all she does!"

— **Pamela Hadder**, worked directly with Kristel at Coldwell Banker Preferred Real Estate

[Contact Kristel on LinkedIn](#)